## YOUR ECONOMIC DEVELOPMENT OFFICE FOR STARK COUNTY, DICKINSON AND THE SURROUNDING AREA



# 2019 Progress Report

Annual Meeting Edition



## MESSAGE FROM SDC

We are pleased to share with you this 2019 annual progress report for Stark Development Corporation (SDC). SDC was formed in 1992 when the corporation was officially renamed from Dickinson Development Corporation. The missions and visions over the years have remained consistent with creating a diverse economic environment where businesses can thrive, residents can prosper and people and families can call home.

The nature of economic development has evolved over the years. With unemployment rates at all-time lows, birth rates at all-time highs and an ever-growing number of diverse jobs available, our organization has had to be responsive to the community and region's needs.

Manufacturers are innovating how they best utilize the available workforce by adding automation and in turn, automation requires a skilled workforce that offers higher paying jobs. Our manufacturers are also excelling in each of their respective industries.

The Community Development program created two years ago has inspired a movement of community betterment. Our grant dollars have assisted in the transformation of almost 30 properties to date and has created a newfound awareness of SDC and our programs. We are pleased to announce this program will continue through 2020, and we cannot wait to see the future uses of this program in the communities we serve.

Through a partnership with Mayor Decker and the city, we have created a workforce and resident recruitment task force. One of the goals of this task force was to do a better job of representing our community to those individuals and families looking to find opportunity here. We partnered with VUK Multimedia to assess our community from the eyes of both new residents and those who have made a life here. Over a year of footage was obtained and edited to create a series of recruitment and promotional videos to be shared and used by everyone looking to recruit and inspire future residents and workforce to call Dickinson home.

Child care has been a priority of ours over the past year. We have been working with local providers and licensors to communicate our programs and incentives that may be used for new or expanding child care facilities. We awarded the largest child care grant in our history to the Learning Ladder Preschool and Childcare for \$100,000 this year. With the help of our funds, they were able to secure a location to expand their daycare operation license from 30 children to 140 children. Although we made some progress, we still have a lot of work to do. We are pleased to continue our program and are working with both the city, county and local businesses and industry to seek further opportunities and partnerships.

Recognizing the importance of 'live' in our mission statement, our board is excited to support the development of Friendship Park. This inclusive playground will serve the community, and their current fundraising will allow them to begin construction this spring.

It is with our deepest gratitude that we thank all of our partners, members and communities for their support of Stark Development Corporation. It is our pleasure to work with and alongside all of you in developing opportunities, ideas and innovations throughout Stark County, Dickinson and the region.



## **SDC STAFF**

Ryan Jilek, Executive Vice President Danita Tysver, Associate Vice President Pit Mueller, SDC Intern

## SDC 2020 ANNUAL MEMBERSHIP MEETING AGENDA

#### February 18, 2020 11:45 AM Roosevelt Grand Dakota Hotel & Conference Center

Welcome - Bruce Baer, 2019 President

Call Meeting to Order

Lunch

Introduction of Board of Directors

Approve Minutes of February 19, 2019

SDC Report - Ryan Jilek, Executive Vice President

Nominations and Election

Recognition of Outgoing Directors

Keynote Speaker - Kelly Armstrong, US Congressman for North Dakota

Membership Questions/Comments

Adjourn

## KELLY ARMSTRONG, US CONGRESSMAN FOR NORTH DAKOTA



Kelly is a lifelong, devoted North Dakotan and a tireless advocate for making North Dakota a better place to live and work. With his background in business, his love for the outdoors and his volunteer and public service experience, Kelly is fighting for our North Dakota values in Washington and working to advance positive changes to benefit our state and country.

Kelly graduated from Dickinson High School in 1995 and attended the University of North Dakota. He continued to grow his roots in Dickinson, returning home in the summers to coach the Dickinson Roughriders American Legion baseball team. Kelly earned a bachelor's degree from UND in 2001 and a law degree from UND law school in 2003.

Kelly's commitment to family and community is evident in everything he does. A recipient of the North Dakota Bar Association's Community Service Award, Kelly served as a volunteer fireman for the Dickinson Fire Department from 2005 through 2012, coached girls' softball and boys' baseball and is active in charitable works for many local organizations, including his local hospital, university, police association, volunteer fire department, best friends mentoring program, domestic violence rape crisis center, and the Teddy Roosevelt Bully Pulpit Board. He also served as President of the Dickinson Baseball club for ten years and was elected to the North Dakota Dickinson Baseball Hall of Fame in 2017.

## MINUTES OF FEBRUARY 19, 2019 MEETING

#### SDC Annual Membership Meeting Minutes Ramada Grand Dakota Hotel & Conference Center

Members and other present: See adjacent page.

President T.J. Herauf called the meeting to order and thanked all for attending.

Lunch was served.

The minutes of the previous meeting were included within the Progress Report handout. There were no additions or corrections. Shirley Dukart moved and Ambrose Hoff seconded a motion to accept the minutes as presented. The motion carried without dissent.

T.J. Herauf stated the Board of Directors is diverse and hard working. The Board of Directors and Staff were introduced.

T.J. Herauf introduced Ryan Jilek the Executive Vice President of Stark Development Corporation.

Ryan Jilek thanked all for attending and investing in economic development in the area. He also thanked the SDC Membership, Board of Directors, City and County Commissioner, Stark County Jobs Development Authority, SBDC and SCORE for their support. SDC partnered with SBDC to develop monthly entrepreneurial events and hosted the second 3Day Startup entrepreneurial weekend. A SCORE group was developed in Dickinson in the past year. Ryan highlighted projects approved over the year in the progress report. Working on videos and revamping the website to tell our story. Moving offices to the old historic elks building downtown on first and first on the first floor. Thanked the Chamber for the space to rent for the past 26 years. Will be hosting the EDND conference this coming October. The last time the EDND conference was hosted in Dickinson was in 2004.

Sarah Trustem from the Nominating Committee read the members nominated for a three-year term to the Board of Directors. Bruce Dolezal moved to nominate the following nominations as directors of Stark Development Corporation and West River Business Center for a three-year term; Bruce Baer, Bruce Dolezal, Ambrose Hoff, Ron Lisko, Thomas Mitzel and Mary Urlacher. Shirley Dukart seconded a motion to accept the nominations and cast a unanimous ballot. The motion carried without dissent.

Ryan Jilek provided recognition for outgoing director T.J. Herauf and presented him with a picture for his 28 years of service to SDC & WRBC.

Ryan Jilek introduced Marya Skaare from MBI Energy Services as the moderator of the Educating the Future of Stark County panel.

Marya Skaare introduced the following school superintendents from Stark County; Brent Bautz, Richardton-Taylor Public Schools; Wade Northrop, Belfield Public School; Dr. Shon Hocker, Dickinson Public Schools; Steve Glasser, Trinity Catholic Schools and Calvin Dean, South Heart Public School.

The Educating the Future of Stark County panel provided an overview of each school district and questions were asked regarding challenges and/or opportunities each district is experiencing and may experience in the future. Questions/ Comments were requested.

Questions/Comments from the Membership were requested.

The meeting was adjourned.



## ATTENDEES OF FEBRUARY 19, 2019 MEETING

Name	Company	Name	Company
J. Herauf	Coca-Cola Bottling Company	Jason Kraft	Dakota Community Bank & Trust
Bruce Dolezal	American Bank Center	Justin Sayler	Dakota Community Bank & Trust
Paul Schuetzler	Consolidated	Andy Muckle	Dakota Community Bank & Trust
Bruce Baer	City of Belfield	Megan Klassen	Dickinson Area Chamber of Commerce
Peter Bazin	ConocoPhillips	Christina Jorgenson	Dickinson Area Chamber of Commerce
Dean Franchuk	Stark County Commissioner	Kelly Braun	Dickinson Municipal Airport
Jason Fridrich	Dickinson City Commissioner	Angie Eckelberg	Downtown Dickinson Association
Floyd Hurt	City of South Heart	Tim Brumfeild	Gate City Bank
Dan Kovash	Kovash & Dasovick PC	Curt Kittleson	Gate City Bank
Thomas Mitzel	Dickinson State University	Shirley Dukart	Home and Land Company
Reed Reyman	CHI St. Alexius Health Dickinson	Diane Duchsher	Home and Land Company
isa Roers	Roers	Steve Duchsher	Home and Land Company
Sarah Trustem	Dickinson Area Chamber of Commerce	Zach Mathern	JLG Architects
loe Gaa	City of Dickinson	Mary Urlacher	Job Service North Dakota
Ryan Jilek	Stark Development Corporation	Don Hedger	KMM
Danita Tysver	Stark Development Corporation	Patricia Hedger	KMM
/aune Johnson	Stark County JDA	Patrick Hedger	KMM
inda Steve	Stark County JDA	Erika Bauer	KMM
David Wilkie	Stark County JDA	Doug Fettig	KMM
Scott Decker	City of Dickinson	Curtis Strommen	KMM
Brian Rummel	American Bank Center	Jason Rodakowski	LA Liquors, LLC
ared Bullinger	American Bank Center	Keith Harris	Dickinson Public Schools
Scott Schneider	Apex Engineering	Marya Skaare	MBI
on Wilczek	Apex Engineering	Irene Schafer	Pennysaver
Carter Heiser	Autorama Auto	Paul Eidenschink	Steffes
Brad Fong	B & B Fong LLC	Peter Rackov	Steffes
latalie Muruato	City of Belfield	Kristal Fields	Steffes
Guy Moos	Baker Boy	Chris Johnson	ТМІ
/elissa Krehlick	Baker Boy	Tom Krank	ТМІ
Bob Larson	Baker Boy	Kevin Kovash	ТМІ
Brian Fisher	Brady Martz & Associates PC	Laura Erdmann	Wells Fargo Bank
Alex Schwab	Brady Martz & Associates PC	Audrey Morey	Western Cooperative Credit Union
Allison Kolling	Brady Martz & Associates PC	Nyra Novotny	Western Cooperative Credit Union
lason Thibault	CHI St. Alexius Health Dickinson	Tracey Jordan	Western Cooperative Credit Union
Brandi Ouellette	CHI St. Alexius Health Dickinson	Terri Thiel	Dickinson CVB
DeAnn Opstedahl	CHI St. Alexius Health Dickinson	Melanie Bauer-Dukart	USDA-RD
Pat Billings	CHI St. Alexius Health Dickinson	Mark Resner	RCRC
om Fath	Choice Financial	Darrel Neubert	SBDC
ave Selinger	Choice Financial	Sheri Buck	John Hoeven Representative
osh DeMorret	ConocoPhillips	Dave Lehman	ND Dept. of Commerce
cott Tschetter	Cornerstone Bank	Scott Long	ND Dept. of Commerce
Brent Bautz	Richarton-Taylor School District	Steve Glasser	Trinity Catholic Schools
Calvin Dean	South Heart School District	DeAnn Scheeler	Trinity Catholic Schools
Kari Dunn		Melissa Gjermundson	JE Dunn
lohn Lingafelter	Appliance Link Repair LLC	Marc Mellmer	JE Dunn
lason Hopfauf	Dakota Community Bank & Trust	Wade Northrop	Belfield School District
leremiah Thorpe	Dakota Community Bank & Trust	Shon Hocker	Dickinson Public Schools
eren an morpo	Salota Community Banka Hudi		

## WHERE BUSINESS GOES TO GROW

Brandon Summers

The Dickinson Press

## SDC 2020 NOMINATIONS AND ELECTION

Stark Development Corporation's Nominating Committee, has nominated from the membership the following individuals for a three-year term on the Board of Directors:

#### Nate Bouray, Ebeltoft . Sickler . Lawyers . PLLC



Nate graduated from the University of Nebraska College of Law in 2005. He was one of the founding members of the firm in 2009. Nate grew up in Superior Nebraska, a small town of about two thousand people in southern Nebraska. He is happy to call Dickinson home now, and to experience the exciting growth occurring in western North Dakota. Coming from a small town himself, he enjoys helping several towns in southwest North Dakota with all of their legal needs, as City Attorney. When he is not at the office Nate likes to spend time with his wife, Jen, and their three dogs. He also enjoys golfing, working out, and playing basketball.

#### Jason Fridrich, City of Dickinson Commissioner

Commissioner Jason Fridrich was elected City Commissioner in November 2016.



#### Jason Hopfauf, Dakota Community Bank & Trust



Jason was born in Billings, MT and moved to Glendive, MT at the age of 10. He graduated from Dawson County High School in Glendive MT. He continued his education at Dickinson State University graduating with a Bachelor of Science degree in Business Administration with concentrations in Management and Accounting. He is the Market President of 2 of the 11 Dakota Community Bank & Trust locations. Over the past 22 years with DCB&T he has been involved in all aspects of lending and in the management of the bank. He has been happily married for 25 years to his wife, Darcy (Forster) Hopfauf. They have raised three awesome children, creating a home and family that he is proud to call his own. In his spare time he enjoyed coaching and following his children in all of their sporting activities. He also enjoys hunting, fishing, golfing and playing racquetball.



#### Chris Johnson, TMI Systems



Chris is Vice President, Chief Financial Officer, and a Board Director for TMI Systems Corporation. He is a 2003 graduate of the University of Minnesota's Curtis L. Carlson School of Management with a bachelor's degree in business, majoring in Supply Chain Management and Marketing. He earned a bachelor's degree in business from Dickinson State University in 2015, majoring in Accounting. Chris is a Certified Public Accountant. He previously served as a director for the Dickinson Area Chamber of Commerce and the House of Manna. He looks forward to his new role on the Stark Development Corporation board.

#### Peggy Thomas O'Brien, Prairie Hills Mall/GPCME LLC



Peggy has lived in or near Dickinson her entire life. She has two grown children; her daughter and son-in-law live near Washington, DC and her son lives in Bismarck. Peggy is going on her 13th year as general manager of Prairie Hills Mall. She is passionate about being involved and contributing to the quality of life within our community and all of Stark County.

#### John Odermann, CHI St. Alexius Health Dickinson



John Odermann is Manager of Mission and Ancillary Services at CHI St. Alexius Health Dickinson Medical Center. He is a native of southwestern ND and graduated from Trinity High School in 2002. A 2006 graduate of Concordia College in Moorhead, MN where he double majored in Economics and Political Science, John recently wrapped up a Master's in Business Administration at University of Mary in the fall of 2019. He strongly believes in being involved in the community and outside of coaching also contributes in a number of different volunteer capacities. He resides in Dickinson with his wife, Jessica, who is the Regional Director of Badlands Human Services. They have two children, Maggie (2) and Finn (6 months).

#### Bryan Personne, Consolidated



Bryan is the Chief Operating Officer for Consolidated Telcom, Dickinson, ND. He has worked for Consolidated and lived in Dickinson since 1998. Married, father of 4.



## **SDC MEMBERS**

701 Meats A&F Fehr Properties, LLP ABLE Inc. Advanced Business Methods Affordable Housing Developers, Inc. Amber Waves, Inc. American Bank Center Apex Engineering Group, Inc. ATEEN LLC/Badlands Music, Inc. Autorama Auto B & B Fong LLC Badlands Board of Realtors, Inc. Baker Bov Bauer Property Management LLC BD Rentals Beyond Shelter, Inc. Brady Martz & Associates P.C. Bremer Bank CB Glasser LLC CHI St. Alexius Health Dickinson Choice Financial Group City of Belfield City of South Heart Coca-Cola Bottling Company ConocoPhillips Consolidated Cornerstone Bank Dacotah Bank Dakota Community Bank & Trust DC Energy Services, LLC Dean Kluver Painting Designs by Jessina Dickinson Area Chamber of Commerce Dickinson Indoor Ranges LLC Dickinson Municipal Airport Authority Medora Corporation

**Dickinson Ready Mix** Dickinson State University DLN Consulting, Inc. Downtown Dickinson Association Driscoll Services LLC East End Auto & Truck Parts, Inc Ebeltoft . Sickler . Lawyers . PLLC Elite Lift Solutions LLC Everett Real Estate, Inc. Fisher Sand & Gravel Company Funshine Express Gate City Bank Home and Land Company Humble Beginnings LLC lavarones Italian Bistro & Bakery Infinity Real Estate Group LLC Ironworks Welding Inc. JE Customs LLC JE Dunn Construction JK3S, LLC JLG Architects Job Service North Dakota Jordan Selinger Killdeer Mountain Manufacturing Kirkwood Bank & Trust Kristi Schwartz Agency/Allstate KLJ Kolling & Kolling, Inc Kovash & Dasovick PC LA Liquors, LLC Learning Ladder Preschool & Childcare LLC Lucky's Marathon Oil Company Marketing Strategies **MBI Energy Services** 

Mellmer Tools LLC Meyer Real Estate Group Midco Montana Dakota Utilities ND Division of Vocational Rehabilitation Pennysaver Phat Fish Brewing LLC Prairie Hills Mall/GPCME LLC Precision Machine & Welding, Inc. **Quality Quick Print** Ray's Auto Electric Roers **Roughrider Electric Cooperative** Sax Motor Company Scull Construction Service Printers Signarama Dickinson Signum LLC Steffes Corporation Stone Mill, LLC Suzy's Stash Tammie Braun Taylor Tots The Dickinson Press The Law Office of Jennifer A. Williams PLLC Therapy Solutions TMI Systems Corporation Todd Schweitzer Agency Inc Tompkins Properties, LLP Ukrainian Cultural Institute Wells Fargo Bank West and Company/exp Realty West Dakota Oil Western Cooperative Credit Union

THANK YOU to our Members, Dickinson City Commission, Stark County Commission, and Stark County Jobs Development Authority for funding to help make our projects possible.

#### **SDC Membership Benefits:**

- Complimentary Annual Membership Meeting Meal
- · Membership directory listing on website
- Business Referrals & Assistance
- Eligibility to serve on SDC Board of Directors
- Monthly email SDC Highlights & Economy at a Glance
- Promote available Industrial & Commercial properties
- Entrepreneurial assistance & consulting

- Access to Financial Incentive & Programs
  - o PACE & Flex PACE Programs
  - o Community Façade Improvement & Enhancement Program
  - o Development Grant
  - o Child Care Program
  - o SBDC/SDC Boost Grant
- · Access to Workforce Training Programs

We invite you to strengthen your voice for economic development by becoming a member of SDC today! To help us better understand our members, we welcome the opportunity for you to share your ideas, needs and successes with us.

## SDC 2019 BOARD OF DIRECTORS

#### President

Bruce Baer, City of Belfield

Vice President

Peggy Thomas O'Brien, Prairie Hills Mall/GPCME LLC

Treasurer

Paul Schuetzler, Consolidated

Secretary

#### Bruce Dolezal, Banking Representative

Nate Bouray, Ebeltoft . Sickler . Lawyers . PLLC Katie Culver, Dickinson Area Chamber of Commerce\* Dean Franchuk, Stark County Commissioner Joe Frenzel, Everett Real Estate Jason Fridrich, City of Dickinson Commissioner David Greef, ConocoPhillips\* Ambrose Hoff, City of Richardton Floyd Hurt, City of South Heart Dan Kovash, Kovash & Dasovick PC Ron Lisko, At Large John Odermann, CHI St. Alexius Health Dickinson\* Lisa Roers, Roers West Mary Urlacher, Job Service North Dakota \*Filled a Directors position mid-term Emeritus T.J. Herauf, Coca-Cola Bottling Company Ex-Officio Joe Gaa, City of Dickinson

#### **Outgoing Directors**

Peter Bazin, ConocoPhillips Bruce Dolezal, Banking Representative Dan Kovash, Kovash & Dasovick PC Thomas Mitzel, Dickinson State University Reed Reyman, CHI St. Alexius Health Dickinson Paul Schuetzler, Consolidated Sarah Trustem, Dickinson Area Chamber of Commerce





# \$ 19,489,636 LOCAL INVESTMENT

# **\$ 1,792,691** BND BUYDOWN (Grant)







JOBS 604 96 RETAINED CREATED



## EDND SUMMER CONFERENCE



Hosted approximately 100 economic developers, resources and organizations from across the state for the 3-day EDND Fall Conference. We kicked off the event with a social and networking event at Phat Fish Brewing on Monday night. Tuesday's schedule took the group across Dickinson on tours of several of our manufacturers and their facility including: KMM, Steffes, Baker Boy and Fluffy Fields. The EDND Awards Banquet welcomed Governor Burgum and Lieutenant Governor Sanford to present the awards to this year's recipients. The conference concluded Wednesday with presentations from local entrepreneurs and a keynote by Sarah Calhoun from Red Ants Pants.

Full event summary in the November 2019 issue of the Heart River Voice - page 7. (heartrivervoice.com)



## COMMUNITY DEVELOPMENT PROGRAM



# \$ 4,890,436 LOCAL INVESTMENT

#### **Program Goals**

- Encourage redevelopment and reinvestment in the community
  - Enhance commercial growth
- Improve the physical appearance and aesthetics of the property
  - Encourage historical preservation and renovation
  - Improve customers' experience and usability
  - Beautification of the city and our downtown public places
  - Encourage renovation and expanded utilization of property
    - Promote and facilitate business expansion and creation



## 2019 Grant Recipients:

The Pit/East End Auto and Truck Parts Taylor Opera House Infinity Real Estate Realty Concepts Western Agency Therapy Solutions Lucky's (east Dickinson location) Driscoll (former Kodiak property) Signarama TMI West and Company/exp Realty lavarones Italian Bistro & Bakery Todd Schweitzer Agency West Dakota Oil Co.





27 Clients Advised

## 115 Hours Advised

Dean Rummel leads the Dickinson SCORE efforts as their lead business advisor. Serving clients through western North Dakota, Dean has been an invaluable resource for our business start-up and entrepreneurial community. Dean's passion for entrepreneurs is evident in his attention to details and willingness to be involved with the entire entrepreneurial ecosystem.



SCORE is ready to help your small business. Contact your local SCORE business counselor for more information at score.org

# Vision:

Strengthen small businesses, local communities and America by supporting our nation's proud heritage of entrepreneurs seeking opportunities and building success.

# Mission:

SCORE grows successful small businesses across America, one business at a time.

www.score.org

## SMALL BUSINESS AND ENTREPRENEURIAL DEVELOPMENT



## NORTH DAKOTA SMALL BUSINESS DEVELOPMENT CENTERS

Dickinson SBDC @ Dickinson State University 701.483.2571 ujal.ibrahim@dickinsonstate.edu



Your Ideas - Our Expertise - Your Success

73 Clients Advised

129 Hours Advised

7 New Businesses Created

21 New Jobs Created/Retained

\$2.94 million Capital Formation Dickinson is excited to welcome our new SBDC business advisor, Dr. Ujal Ibrahim. Ujal shares his role with Dickinson State University as an Assistant Professor of Business. Ujal and his extensive background in entrepreneuring and business will be a valuable asset to local businesses and future entrepreneurs in our area. The SBDC office can assist local clients with many business development and entrepreneur services including:

- Start-up logistics
- Business expansions
- Purchase or sale of a business
- Business succession planning
- Business plans
- Financial projections and budgeting
- Funding a venture
- Operating challenges
- Marketing
- Finding employees
- Procurement: doing business with the government
- International trade

## STARK COUNTY ECONOMY AT A GLANCE

Median Age: 33.9 Largest City: Dickinson

### POPULATION

(Job Service North Dakota)	2018	2010
Stark County	30,997	24,199
Dickinson	22,739	17,787
North Dakota	758,080	672,591

#### WORKFORCE

(Job Service North Dakota)	Dec 2019	Dec 2018
Stark County Labor Force	17,774	17,617
Stark County Employment	17,419	17,232
Stark County Unemployment	2.0 %	2.2 %
ND Unemployment	2.2 %	2.4 %
US Unemployment	3.4 %	3.7 %

#### **EDUCATION**

K-12 Fall Enrollment (Dept. of Public Instruction)	2019-2020	2018-2019
Belfield	284	271
Dickinson Public Schools	4,072	3,841
Dickinson Trinity Catholic Schools	501	468
Richardton-Taylor	348	355
South Heart	392	373
Higher Education Fall Enrollment (DSU)	2017-2018	2016-2017
Dickinson State University	1,425	1,386

#### Median Household Income: \$75,708 Current Job Openings: 648

## TOP 10 LARGEST EMPLOYERS

(Jol	b Service North Dakota)		
1	Dickinson Public Schools District		
2	Wal-Mart		
3	Nondisclosable		
4	CHI St. Alexius Health - Dickinson		
5	Killdeer Mountain Manufacturing		
6	Steffes Solutions		
7	Dickinson State University		
8	Nondisclosable		
9	Nondisclosable		
10	St. Benedict's Health Center		

### **BIRTH RATES**

(CHI St. Alexius Health Dickinson)	2019	2018
Live Births	724	703

#### TRANSPORTATION

Airport Boardings (Dickinson Theodore Roosevelt Airport)	2019	2018
Airport Passenger Enplanements	23,901	22,549
Airport Passenger Deplanements	23,798	22,492

## **TAXABLE SALES & PURCHASES**

I	(Office of State Tax Commissioner)	3rd Qtr 2019	3rd Qtr 2018
I	Dickinson	\$280,035,050	\$269,941,758
	Stark County	\$297,844,881	\$291,001,714

#### **OIL PRICES**

(NDIC Dept. of Mineral Resources)	Dec 2019	Dec 2018
West Texas Intermediate Oil (Price/Barrel)	\$59.86	\$52.58
North Dakota Light Sweet (Price/Barrel)	\$48.35	\$26.25

To receive the monthly Economy at a Glance subscribe to our mailing list @starkdev.com

## TAX COLLECTIONS

City Sales Tax (Office of ND State Treasurer)	2019	2018
Belfield	\$655,984.00	\$617,547.63
Dickinson	\$9,490,405.75	\$9,153,033.51
Richardton	\$163,044.73	\$149,136.62
South Heart	\$74,964.30	\$61,931.38
Stark County Total	\$10,384,398.78	\$9,981,649.14
City Occupancy Tax (Office of ND State Treasurer)	2019	2018
City Occupancy Tax (Office of ND State Treasurer) Belfield	<b>2019</b> \$16,189.82	<b>2018</b> \$14,384.96
Belfield	\$16,189.82	\$14,384.96
Belfield Dickinson	\$16,189.82 \$391,109.20	\$14,384.96 \$373,489.92

#### **REAL ESTATE**

(Badlands Board of Realtors, Inc.)	2019	2018
Dickinson # of MLS Units Sold (Does not include "for sale by owner" transactions)	532	457
Dickinson MLS Average Sale Price - Single Family	\$250,855	\$246,947
Stark County # of MLS Units Sold (Does not include "for sale by owner" transactions)	586	498
Stark County MLS Average Sale Price - Single Family	\$242,711	\$239,152

## HOUSING RENTAL RATES

(ACS U.S. Census Bureau, American Community Survey)		
Stark County Rental Vacancy Rate (ACS 2013-17)	15.4 %	
Stark County Median Rent (ACS 2013-17)	\$926	

#### LODGING

(Dickinson Convention & Visitors Bureau)	2019	2018
Occupancy Rate	55 %	49.1 %
Average Daily Rate (ADR)	\$72.79	\$71.65

#### **BUILDING PERMITS**

Dickinson	2019		2018	
(City of Dickinson)	Permits	Total Value	Permits	Total Value
Commercial	15	\$37,150,457	6	\$2,867,000
Public	1	\$11,000,000	1	\$75,000
Single Family	62	\$20,214,414	56	\$17,527,908
Multi-Family	0	\$0	0	\$0
Alteration/Additions	73	\$5,984,563	80	\$17,314,540
Misc. Permits/Fees	637	\$795,804	538	\$458,266



## SDC DEVELOPMENT GRANTS



\$100,000

Learning Ladder purchased a new facility with the capacity to grow their business from a group daycare to a daycare center with a capacity of up to 140 children.



# PLAY is the highest form of RESEARCH







Friendship Park will be an inclusive playground that will benefit all children and families. The park will be located near Gum Avenue. The project is estimated to cost \$1.2 million which include the park, a picnic shelter, handicap accessible bathrooms and a paved parking lot.



## SDC ANNUAL MEETING AWARDS



SDC had an exciting 2019. Ten PACE and Flex PACE loan programs were funded along with a childcare expansion and contribution to Friendship Park. Seven of our approved Community Development Program projects were completed and paid out.

This year we will be awarding two projects. One award will be for SDC Project of the Year. The second award will be for Community Development Program projects that were completed in 2019.



## SDC Project of the Year

Qualifications: The project of the year for Stark Development Corporation is one that exemplifies economic development. This project provides a balance between innovation to an industry, commitment to the community, workforce creation, retention and efficiencies as well as a consideration for generating new wealth for the community, region and industry. Projects utilizing a diverse set of resources to accomplish their goals also demonstrate the ability to leverage resources to maximize their ability to grow.

### 2019 Project of the Year Nominees:

Dacotah Ridge LLLP - Affordable Housing KMM - Equipment Purchase MT-Dakota Holdings - Phat Fish Brewing Building Purchase Gayda Rentals LLC - Ironworks Expansion Badlands Broker LLC - Sticka Dental Building Purchase 701 Meats LLC - Construct Meat Processing Facility West Dakota Oil Inc - Constuct New Facility 1173 Mall LLC - ABLE Inc purchase T-Rex Mall E&L Land Management LLC - Therapy Solutions Building Purchase TGK Holding Company - Learning Ladder Building Purchase Learning Ladder Preschool & Childcare Center - Child Care Expansion Friendship Park - Inclusive Park

## SDC Community Development Project of the Year

Qualifications: The Stark Development Corporation's Community Development project of the year is one that has truly transformed the community by utilizing our program to enhance the appearance of their building, property or establishment. The project of the year shows vision and the ability to bring life and vibrance to their community. Consideration will be given for leveraging our grant dollars against other public or private funds as well as their ability to further diversify our economy or add new economic growth.

## 2019 Community Development Project of the Year Nominees:

Western Wellness/A&F Properties, LLP Neighbors Bar/LA Liquors, LLC Phat Fish Brewing/MT-Dakota Holdings The Pit/East End Auto and Truck Parts Signarama Taylor Opera House TMI - Digital Sign



# Dickinson, North Dakota <u>CENSUS 2020 - Frequently Asked Questions</u>

#### WHAT IS THE DECENNIAL CENSUS?

Every 10 years, the federal government conducts a population count of everyone in the United States. Data from the census provide the basis for distributing more than \$675 billion in federal funds annually to communities across the country to support vital programs—impacting housing, education, transportation, employment, health care, and public policy. They also are used to redraw the boundaries of congressional and state legislative districts and accurately determine the number of congressional seats each state has in the U.S. House of Representatives.

#### WHY IS IT IMPORTANT TO ME?

Responding to the census is not only your civic duty; it also affects the amount of funding your community receives, how your community plans for the future, and your representation in government. Specifically, data from the 2020 Census are used to:

- Ensure public services and funding for schools, hospitals, and fire departments.
- Plan new homes and businesses and improve neighborhoods.
- Determine how many seats your state is allocated in the House of Representatives.

#### WHEN WILL I COMPLETE THE CENSUS?

The next census will take place in 2020. Beginning in mid-March, people will receive a notice in the mail to complete the 2020 Census. Once you receive it, you can respond online. In May, the U.S. Census Bureau will begin following up in person with households that haven't responded to the census.

## WHAT INFORMATION WILL BE REQUESTED?

The decennial census will collect basic information about the people living in your household. When completing the census, you should count everyone who is living in your household on April 1, 2020.

## WHAT INFORMATION WILL NOT BE REQUESTED?

The Census Bureau will never ask for:

- Social Security numbers.
- Bank or credit card account numbers.
- Money or donations.
- Anything on behalf of a political party.

#### **TEST YOUR CENSUS KNOWLEDGE**



I work in Dickinson on a rotational schedule with 3 weeks on and one week off. On my off week I travel home. Should I claim Dickinson as my residence in the 2020 Census?



My Census information will remain completely confidential for 72 years or until 2092?



I work and live in Dickinson 80% of the year and my family lives out of state. Each of my family members that are not with me in Dickinson should be counted back home but I need to be counted in Dickinson?



If I claim my primary residence where I work and lay my head 51% of the time or more, it will NOT affect where I register my vehicle or driver's license, or where I draw a home state hunting license?



The 2020 US Census will have an impact on both state and federal funding Dickinson and Stark County receive as well as voting power in the North Dakota Legislature?

#### **HOW CAN I RESPOND?**

In 2020, for the first time ever, the U.S. Census Bureau will accept responses online, but you can still respond by phone or mail if you prefer. Responding should take less time than it takes to finish your morning coffee.

#### WHERE CAN I GO TO LEARN MORE?

You can learn more about the 2020 Census by visiting 2020census.gov.



## 2020census.gov