Manufacturer's Round Table March 11, 2020 Job Service ND Meeting Record

Present: David Angel, Lean Business Consulting LLC; Kristal Fields, Steffes; Joe Gaa, City of Dickinson; Mary Urlacher, Job Service ND; Dave Huizenga, TrainND Southwest; Deborah Dragseth, DSU; Sue Roller, Baker Boy; North Dakota University System; Pit Mueller, Stark Development Corporation and Danita Tysver, Stark Development Corporation.

Business – Go – Round:

Brenda Zastoupil presented on the ND Career Builders Scholarship & Loan Repayment program. (see attached presentation and handout)

Sue Roller, Baker Boy - Sales are up over last year. This is their slow time of year. Have ten openings throughout production, custodial and sanitation. The Dream it Do it Program Ambassadors along with Manufacturing Day has been beneficial in filling a maintenance position. A senior from Regent recently completed 2 years at BSC for maintenance and has been hired full time at Baker Boy. Recently filled another maintenance position through indeed. The employee came from California and has been and asset with all of his knowledge of the equipment. Working to build up inventory in preparation of Coronavirus. Many distributors are canceling food shows due to the virus. Trainings are also being cancelled. Safety precautions are being taken if employees are sick, they need to stay home and if they have been on a cruise or vacation they need to be quarantined at home before returning to work. Their salesperson in Seattle is unable to make large presentations and is mainly working from home.

Deb Dragseth, DSU – Teaches the master's degree in Entrepreneurship. They currently have 14-15 students enrolled in the program. The spring break to France has been cancelled due to the Coronavirus. Spring break starts on Monday. Hoping DSU will not to have to shut down but in the event they do they are preparing to teach classes online which may be difficult for some facility.

Dave Huizenga, TrainND Southwest - Working to put contracts together for the mobile welding training unit. The trainer comes out of Bismarck. (see attached handout)

Mary Urlacher, Job Service ND – The region has 921 job openings. Top job openings are in healthcare. Teacher openings will be starting to post soon. Will be hosting a Job Fair on March 17th at the BAC. There will be 43 employer booths. Sanitizer, wipes and spray are available throughout the office in efforts to reduce the Coronavirus. (see attached handout)

Danita Tysver, Stark Development Corporation – Had about 170 at their annual membership meeting. Kelly Armstrong was the keynote speaker. Welcomed three new board members; Jason Hopfauf, Chris Johnson and Bryan Personne. Continue to promote the 2020 Census. Flyers have been created in English and Spanish. Let SDC know if you need flyers. Continue to work with VUK Multimedia on a series of videos for workforce recruitment. Are planning to develop a marketing campaign to promote the videos. Start-up Your Day will be tomorrow morning, Sonya Sacks from Rattle Roll Baby Boutique will be speaking.

Joe Gaa, City of Dickinson – Working on promoting the 2020 Census. Flyers will be sent out in their next billing cycle. Having quality of life discussions at local and state levels. Working on school needs at the state level. Planning for the Coronavirus.

Kristal Fields, Steffes – All over time has been cut due to oil prices. There have been no layoffs. At times like this it helps Steffes is diversified. Preparing for the Coronavirus. Working with DSU, TrainND and the University of Mary.

David Angel, LEAN Business Consulting LLC – Is now working as a LEAN Business consultant.

Next meeting will be Wednesday, May 13, 2020 at 2:30 PM, location to be determined.