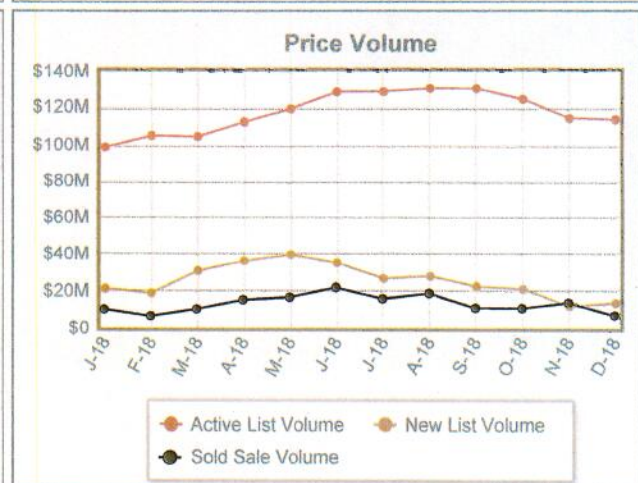
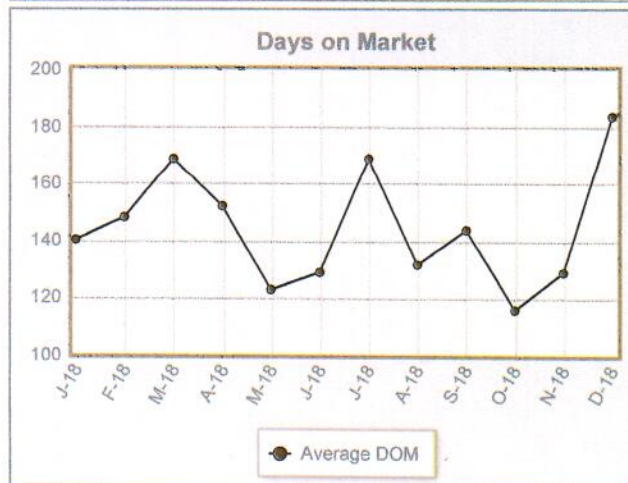
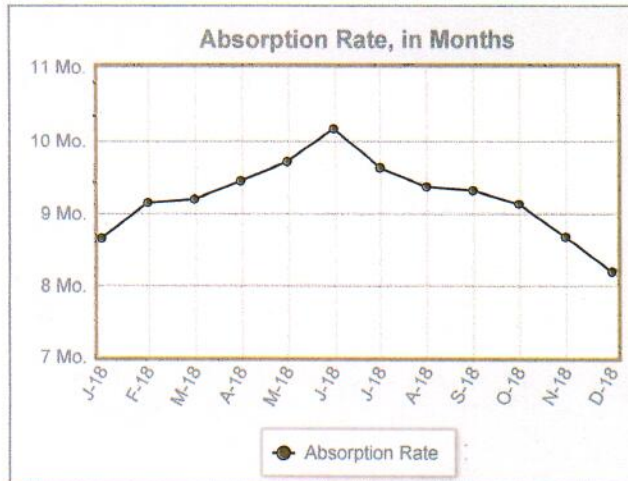


Market Summary

Residential, December 2018



2018 Sold MLS 376,229 Million

Summary Statistics

	Dec-18	Dec-17	% Chg	2018 YTD	2017 YTD	% Chg
Absorption Rate	8.2	9.8	-16.33	9.23	9.62	-4.05
Average List Price	\$235,596	\$213,249	10.48	\$234,645	\$225,928	3.86
Median List Price	\$214,950	\$199,900	7.53	\$219,000	\$212,800	2.91
Average Sale Price	\$182,839	\$218,286	-16.24	\$228,106	\$220,956	3.24
Median Sale Price	\$177,500	\$190,000	-6.58	\$225,000	\$215,000	4.65
Average DOM	184	142	29.58	143	145	-1.38
Median DOM	119	126	-5.56	107	107	0.00

Sold Listings

	This Month			Year to Date		
	2018	2017	% Chg	2018	2017	% Chg
0-29,999	0	0	0.0	23	25	-8.0
30,000-39,999	0	0	0.0	11	13	-15.4
40,000-49,999	3	1	200.0	12	6	100.0
50,000-59,999	0	0	0.0	2	9	-77.8
60,000-69,999	3	0	N/A	12	14	-14.3
70,000-79,999	3	3	0.0	15	18	-16.7
80,000-89,999	0	1	-100.0	13	12	8.3
90,000-99,999	2	2	0.0	16	13	23.1
100,000-119,999	2	2	0.0	17	19	-10.5
120,000-139,999	1	3	-66.7	32	29	10.3
140,000-159,999	4	2	100.0	43	26	65.4
160,000-179,999	2	4	-50.0	43	43	0.0
180,000-199,999	2	2	0.0	51	45	13.3
200,000-249,999	9	5	80.0	128	109	17.4
250,000-299,999	5	5	0.0	115	104	10.6
300,000-399,999	3	4	-25.0	128	110	16.4
400,000-499,999	1	5	-80.0	39	27	44.4
500,000+	0	0	0.0	9	11	-18.2
Totals	40	39	2.6	709	633	12.0

Pending Listings

	This Month			Year to Date		
	2018	2017	% Chg	2018	2017	% Chg
0-29,999	1	1	0.0	16	21	-23.8
30,000-39,999	0	1	-100.0	12	8	50.0
40,000-49,999	0	1	-100.0	9	8	12.5
50,000-59,999	1	1	0.0	7	9	-22.2
60,000-69,999	1	0	N/A	13	11	18.2
70,000-79,999	1	0	N/A	13	14	-7.1
80,000-89,999	1	1	0.0	17	18	-5.6
90,000-99,999	0	1	-100.0	7	12	-41.7
100,000-119,999	1	0	N/A	18	17	5.9
120,000-139,999	3	2	50.0	29	27	7.4
140,000-159,999	0	2	-100.0	38	34	11.8
160,000-179,999	2	2	0.0	47	32	46.9
180,000-199,999	0	5	-100.0	47	45	4.4
200,000-249,999	4	11	-63.6	125	114	9.6
250,000-299,999	3	4	-25.0	117	105	11.4
300,000-399,999	1	6	-83.3	122	103	18.4
400,000-499,999	1	3	-66.7	40	33	21.2
500,000+	0	2	-100.0	7	15	-53.3
Totals	20	43	-53.5	684	626	9.3

Active Listings

	This Month			Year to Date		
	2018	2017	% Chg	2018	2017	% Chg
0-29,999	7	16	-56.2	31	53	-41.5
30,000-39,999	8	17	-52.9	29	34	-14.7
40,000-49,999	7	11	-36.4	24	26	-7.7
50,000-59,999	14	6	133.3	27	25	8.0
60,000-69,999	16	21	-23.8	50	45	11.1
70,000-79,999	8	13	-38.5	30	39	-23.1
80,000-89,999	9	18	-50.0	40	47	-14.9
90,000-99,999	20	9	122.2	42	38	10.5
100,000-119,999	14	21	-33.3	58	58	0.0
120,000-139,999	27	27	0.0	91	88	3.4
140,000-159,999	20	24	-16.7	85	135	-37.0
160,000-179,999	21	41	-48.8	104	108	-3.7
180,000-199,999	50	45	11.1	142	129	10.1
200,000-249,999	77	87	-11.5	294	290	1.4
250,000-299,999	66	82	-19.5	247	284	-13.0
300,000-399,999	66	53	24.5	271	248	9.3
400,000-499,999	34	19	78.9	90	87	3.4
500,000+	20	16	25.0	51	49	4.1
Totals	484	526	-8.0	1706	1783	-4.3

New Listings

	This Month			Year to Date		
	2018	2017	% Chg	2018	2017	% Chg
0-29,999	2	2	0.0	21	38	-44.7
30,000-39,999	1	1	0.0	17	27	-37.0
40,000-49,999	1	1	0.0	17	14	21.4
50,000-59,999	0	1	-100.0	22	16	37.5
60,000-69,999	6	1	500.0	35	35	0.0
70,000-79,999	0	1	-100.0	18	27	-33.3
80,000-89,999	1	3	-66.7	25	34	-26.5
90,000-99,999	1	1	0.0	34	29	17.2
100,000-119,999	3	3	0.0	39	46	-15.2
120,000-139,999	3	4	-25.0	66	63	4.8
140,000-159,999	2	4	-50.0	64	87	-26.4
160,000-179,999	3	1	200.0	73	81	-9.9
180,000-199,999	3	0	N/A	106	95	11.6
200,000-249,999	7	7	0.0	215	219	-1.8
250,000-299,999	11	11	0.0	170	192	-11.5
300,000-399,999	10	6	66.7	228	172	32.6
400,000-499,999	1	3	-66.7	75	66	13.6
500,000+	4	0	N/A	38	34	11.8
Totals	59	50	18.0	1263	1275	-0.9