Manufacturer's Round Table

November 14, 2018 Southwest Water Authority Meeting Record

Present: Rachel Shumaker, City of Dickinson Recycling; Reed Reyman, CHI St. Alexius Health; John Odermann, CHI St. Alexius Health; Mary Urlacher, Job Service North Dakota; Shirley Dukart, Home and Land Company; Debora Dragseth, DSU; Sue Roller, Baker Boy; Lisa Roers, Roers West; Mary Massad, Southwest Water Authority; Tom Krank, TMI; Ryan Jilek, Stark Development Corporation and Danita Tysver, Stark Development Corporation.

Business – Go – Round:

Mary Massad welcomed the group and thanked them for attending.

Reed Reyman, CHI St. Alexius Health - Dignity Health and CHI merger is moving forward. They will be the 10th largest employer in the country. Volumes are up at the hospital. Have 5 open positions. Have been receiving quality applications. Working with the school district on creation of CTE health programs. Recently visited a school in Alexandria Minnesota that currently has CTE health programs in their high school. Received the #1 Quality Award out of 104 hospitals. The Charity Ball will be on November 17th.

John Odermann, CHI St. Alexius Health - Received 236 surveys for the Community Health needs assessment recently completed. On December 7th a public input meeting will be held at CHI St. Alexius Heath Dickinson at 1:00 pm to provide additional input. Have about 368 employees.

Mary Urlacher, Job Service ND – Have 708 job openings in Stark County, 90 in the Region and 14,390 in the State. Unemployment rate in Stark County is 2.2%, North Dakota is 2.2% and the US is 3.5%. Seeing more openings and more traffic coming through the door. Help many individuals with resumes. Federal bonding is available to employers if hiring at-risk employees. Looking to see if there is interest in a fall job fair. (see attached handout)

Shirley Dukart, Home and Land Company – Has been a good year. Back to 2015 numbers. Have 7 ½ months of inventory. Had some realtors retire and hired 2 new realtors. (see attached handout)

Debora Dragseth, DSU – Sits on the Governor's taskforce looking at new models for the board of higher ed. Looking into a few different models. A recommendation will be sent to the legislature. The funding formula wouldn't change, and credits would still transfer between schools.

Sue Roller, Baker Boy – Recently amended a \$3 million PACE loan to a \$4 million PACE loan for automation and equipment. The equipment should be installed in June. Patented the "The Magic Ring". Currently producing 5,000 an hour, with the new equipment they will be able to produce 22,000 an hour. Using new software called Red Zone, it collects data in real time. Have seen an increase in efficiencies. Have a couple openings. Looking for a sanitation supervisor. Manufacturing Day had over 500 students from around the region attend the event at the BAC.

Lisa Roers, Roers West – Quiet for projects across the state. Finishing up a project in Menoken. Working on the Consolidated building and the Missouri Slope Lutheran Care Center in Bismarck. Sold a lot in west ridge to an eye clinic. Apartment occupancy is increasing. Their management firm hosts events to help bring families together.

Mary Massad, Southwest Water Authority – Current need for funding is \$30.5 million this biennium. Mill levy sunsets in 2020, wanting to see it extended or make it permanent. Have 49 employees. Recently renewed contracts in communities. Have about 600 people on waiting lists. The State Water Commission has hired an outside third party to look into divesting Southwest Water Authority from the State.

Tom Krank, TMI – Purchasing \$3 million of equipment. The new edge bander should be operational by January. Seeing growth in healthcare. If they receive the Trinity Health contract it will be the single largest project in their history. Working with subcontractors on installation of their products. Getting into markets in Texas and Idaho. Have done a lot of work in Minnesota. Hiring is going well. Hiring in West Fargo and Dickinson. New ERP technology will be live January 1st for direct sales followed by the factory in the future.

Ryan Jilek, Stark Development Corporation – Will be moving to the old historic elks building downtown. Working on marketing materials. Have a new tagline "Where Business Goes to Grow". Working on a video series to tell our community's story and help with workforce recruitment. The videos will be highlighting manufactures, small businesses and quality of life. Still have training funds available through West River Business Center. Received the Governor's choice project of the year – rural community division award at EDND for Stone Mill's project.

Rachel Shumaker, City of Dickinson Recycling – Provided an update on the current recycling process. The recycling program is going very well, and the quality of recyclables has been good. Working to include commercial recycling by June. Implementing a soft start with a select multifamily housing complexes and the schools. Looking to see what businesses are wanting to see from recycling. May have to tailor needs to businesses. (see attached handout)

Next meeting will be Wednesday, January 9, 2019 at 2:30 PM, at TBD.