

Manufacturer's Round Table

May 9, 2018

Location: Baker Boy

Meeting Record

Present: Jordan Selinger, Dickinson Area Community Foundation & Kubik, Bogner, Ridl & Selinger; Sarah Carlson, Friendship Park; Scott Decker, City of Dickinson; Thomas Mitzel, DSU; Dave Huizenga, TrainND Southwest; Tom Krank, TMI; Estee Milburn, Dickinson Area Chamber of Commerce; Mary Massad, Southwest Water Authority; John Odermann, CHI St. Alexius Health Dickinson; Shirley Dukart, Home and Land Company; Deborah Dragseth, DSU; Sue Roller, Baker Boy; Ryan Jilek, Stark Development Corporation and Danita Tysver, Stark Development Corporation.

Business – Go – Round:

Dave Huizenga, TrainND Southwest – TrainND is 1 of 4 training regions in the state. Provide all types of training for current employees. If interested in training programs contact Dave. The WRBC Vocational Training program can work together with TrainND training. (see attached handout)

Tom Krank, TMI – In the middle of their busiest season. Would like to balance healthcare and education. Currently production is 35% healthcare and 55% education. Have received a good pool of applicants. Have 28 seasonal positions. All positions have been filled. Promote many from within, have had great success doing so. Will be replacing their current edge bander saw.

Discussion took place regarding the Dream It Do It program. The program has shown success in providing awareness to high school students and getting younger people more involved within the companies using the program.

Estee Milburn, Dickinson Area Chamber of Commerce – Have many events coming up. The golf scramble will be July 26th and Harvest Fest will be September 15th. The next business after hours will be a meet and great for the Badlands Bigsticks at the Dakota Community Bank & Trust Ballpark on May 22nd. The candidate forums will be on May 14th, questions can be submitted to the Chamber prior to the forum. The Sheriff's department will be doing their own forum. The Ag Committee will be hosting the first Banquet in the Field on July 9th at Kessel Farms near Belfield. The event is invite only. The 3 on 3 tournament had a good turnout, many attendees were from out of town. (see attached handout)

Mary Massad, Southwest Water Authority – Half of their board is up for election, two of the board members are from this area. Construction season is gearing up. Treating water 5 days a week at the new treatment facility. Working on a new residuals handling facility. Raw water tank east of Dickinson is still under construction. Requesting \$190 million over 5 bienniums.

John Odermann, CHI St. Alexius Health Dickinson – Reed Reyman is currently in Washington DC working on funding for behavioral health. Have a buyer for the old hospital who works at the hospital. Currently has people interested in leasing space. 60,000 square feet will be reserved for behavioral health services. On pace to have over 700 babies this fiscal year.

Shirley Dukart, Home and Land Company – Seeing more requests for 4 or more bedroom homes. It is a buyer's market. Have 270 homes for sale in Dickinson. Selling and listing homes every day. Homes are selling more quickly than this time last year. (see attached handout)

Discussion took place on number of apartments and availability.

Scott Decker advised planning and zoning reported there are 672 open lots within city limits. Average cost of lots are \$55,000 - \$60,000.

Deborah Dragseth, DSU – DSU has officially completed 90 years of business education. DSU is now the School of Business and Entrepreneurship. Lori Hauf has been selected to the National Association of Business Teacher Education Board for 2018-2019. Amy Kass has been selected as the North Dakota Phi Beta Lambda Advisor of the Year for 2017. Deb has been re-elected as the North Dakota Council of College Faculties. Five School of Business programs received awards and recognition for quality or affordability, BBA Human Resource Management, BBA Administration, Finance, Accounting and the Human Resource Management Certificate. The Business Ethics and Critical Thinking class was honored as the "Outstanding Volunteer Group of the Year" by the Northern Plains Chapter of the Association of Fundraising Professions for the Red Paper Clip project. PBL had ten students qualify for nationals. Had students score in the 99th percentile on the senior exit exam, major field test in business. Working to get a masters in entrepreneurship.

Sue Roller, Baker Boy – Guy Moos is in Italy approving and inspecting the donut machine they have purchased. The machine should be installed by the end of June. Sales are good. Inventory is down due to a spiral freezer needing maintenance. Will have to work some overtime to build inventory back up. Staffing has been good, also have received a good pool of applicants. Struggling with truck driver positions. Have had high school students start job shadowing. A tunnel dishwasher will be installed the end of June.

Ryan Jilek, Stark Development Corporation – Starting in June the SBDC and SDC will be starting Start-up Your Day. The event is an entrepreneurial event similar to Million Cups. Would like to see the event have student involvement and be part of the entrepreneurial curriculum. Will also be starting a Start-up Your Night in the future. Will be having the 3 Day Startup again this year in October. Working on materials to promote SDC programs. Have 2 parties interested in the daycare program. The community development program has seen a lot of interest. The old Bogner Appliance building and Western Wellness Center were recently approved for the program. The De Porres House

of Barbering and Lounge is located in the old Osborn building which was recently completed using the community development program. Most of the manufacturers in the area are expanding which is a good sign of the economy and the current direction. Recently approved \$10,000 for a new SDC/SBDC boost grant program. Looking to match SDC's \$10,000 with local dollars. The SDC and SBDC would work in cooperation to approve grants that could help entrepreneurs that are in need of additional capital to meet lending requirements for a "ready-to-go" small business start-up project. Applicants will also need to have a mentor in the area, looking to work with SCORE. SDC has launched a vocational training grant program to its members offering up to a \$2,500.00 match for employee training, applications can be found at <http://www.starkdev.com/business-development/vocational-training/>.

Discussion took place regarding retail in the area, quality of life, cost of living and attracting and retaining workforce.

Scott Decker, City of Dickinson – Would like to see Dickinson become the training hub for the southwest region. Would like to see a safety training center including classroom space and a shooting range. DSU is working with the police department and Bottineau to offer police training. Working on developing a high school CTE center. Continue to work on infrastructure to support quality of life. Would like to create a week-long event similar to Roughrider Days that would include a variety of events bringing people into the area. The Downtown Square forum will be May 29th at the Dickinson Area Public Library from 6-8 pm. The lot for the theater has been purchased. Shawn Kessel has resigned he has taken a position at the ND Dept. of Commerce. The Williston Basin Conference is on May 21-24 in Bismarck. The Theodore Roosevelt Presidential Library board will be voting again next week on the location of the library. Working on an RFP for an event center. Working to increase sales tax from 1.5 cents to 2 cents. The increase would be a safety tax which would free up some dollars in the general fund for other things.

Thomas Mitzel, DSU – Started a new student orientation. Student orientations are now held as a group rather than individually. Have found the new orientation method to work better for faculty and staff. HVAC improvements will be happening to May Hall this summer, should be done by late July. Student Center food service will be going 24/7. There will be 7 to 8 different food plans for students to choose from. Building a game room and a computer lab in the student center. Working on contract with Sodexo. Currently working on drywall in Woods Hall, should be open this fall. Furniture has been ordered. Working to move DSU to a Polytechnic Institution. The DSU Centennial celebration will be June 28-30. Many students are interested in egames, looking into developing space in the student center. The Astoria donated their old bar for the DSU student center non-alcoholic hub. Putting a movie projector in the student center. The Theodore Roosevelt Presidential Library official vote will be on Monday. The recommendation will not be to construct the library in Dickinson. The hope is to keep the Theodore Roosevelt Center on campus. State funding has been frozen. Athletic teams are doing very well, many attending nationals. DSU has received 25 awards this year.

Jordan Selinger, Dickinson Area Community Foundation – The Dickinson Area Community Foundation operates under the umbrella of the North Dakota Community Foundation. Their mission is to improve the quality of life for residents through charitable giving and philanthropy to make a lasting and beneficial investment in the Dickinson Area. Local community members make up the advisory board. The Foundation was established 2 years ago. Working to build an endowment fund that will benefit the Dickinson area and build quality of life for years to come. Last year the committee granted \$7,000 in the Dickinson area. The Community Foundation partners with many foundations and projects throughout the community. Currently the Foundation is working with Friendship Park and the Little Buddy Foundation. (see attached handout)

Sarah Carlson, Friendship Park – Friendship Park will be an inclusive park. Many area parks are not wheelchair accessible and do not offer playground equipment for all. Sarah provided an overview of the challenges many children with disabilities share with current parks. The park will be located on Gum Avenue. The project will be completed in 3 phases. Currently fundraising for phase 1, 30% has been raised for phase 1. Hoping to break ground this year. (see attached handout)

Next meeting will be Wednesday, July 11, 2018 at 2:30 PM, at TBD.