

Manufacturer's Round Table

January 10, 2018

Location: Dickinson Middle School

Meeting Record

Present: Mark Resner, Roosevelt-Custer Regional Council; John Odermann, CHI St. Alexius Dickinson; Reed Reyman, CHI St. Alexius Dickinson; Tom Mitzel, DSU; Erwin VanVeldhuizen, DIDI; Jason Yoder, Baker Boy; Shawn Kessel, City of Dickinson; Aaron Praus, City of Dickinson; Tom Krank, TMI; Shirley Meyer, Senator Heitkamp; Doug Sullivan, Dickinson Public Schools; Ryan Jilek, Stark Development Corporation; and Danita Tysver, Stark Development Corporation.

Business – Go – Round:

Marcus Lewton principal of the Dickinson Middle School provided a welcome.

Doug Sullivan, Dickinson Public Schools – Students continue to enroll. Only saw a decline one month with a loss of one student. Berg Elementary is being remodeled and will open next fall. Will be meeting with consultants on January 18th regarding future growth in the district. Bonding capacity will need to be raised to build another school. To increase the bonding capacity to 10% it will need a vote of the people. Working to educate the community on the importance of the increase. Will be conducting a pilot regarding a 360 degree evaluation of the superintendent. Working with the school board on mechanisms that may provide enhanced input into the superintendent evaluation from a broader segment of the school district and community. Would like community input and will be sending an email with a survey of nine questions.

Shirley Meyer, Senator Heitkamp – Speaking about the border security issues, concerned about the northern border being ignored. Working on tax bill and restoring kids health care programs. (see attached handout)

Tom Krank, TMI – Backlog is kinda flat. Projecting a small growing year. 2017 was a very good year. Continue to hire and promote from within. Seeing an increase in quality applicants. Working on efficiencies. Business is about 66% education and 33% healthcare. Last year was mainly education. Looking to develop new products.

Jason Yoder, Baker Boy – Just finished third quarter. Sales and efficiencies are up. Head count is stable and are promoting within. They are seeing quality applicants. Retention is up. Spiral freezer is being redone. Planning capital projects and automation. Have about 200 employees.

Erwin VanVeldhuizen, DIDI – Assisted in developing the STEM classes in the middle school. Recently toured Steffes, Baker Boy and CHI with a group of students. The students really enjoyed it.

Tom Mitzel, DSU – Enrollment has been up the last 2 years. Royal has helped increase enrollment. Applications are 39% ahead of last year and completed applications are 109% ahead of last year. They are 7.4% up on revenue and about 2% down on costs. Classes started full time yesterday. Woods Hall renovations are on schedule and will be open fall of 2018. Stark Development Corporation granted \$50,000 towards the community gathering space which will be known as the Centennial Courtyard at the entrance of May Hall.

Discussion took place regarding the Theodore Roosevelt Presidential Library.

Reed Reyman, CHI St. Alexius Dickinson – Have hired John Odermann to replace Dennis Cannon. Acute admissions are up. ER visits are about the same. Same day walk-in clinic is open which has helped to alleviate ER visits. Have seen an uptick in opioid overdose. Mental health is a major issue, continue to work on getting mental health facility. Surgeries are up. Current net patient yield is at 49% of their actual cost of services. Revenues are up and costs are down. \$1 million ahead of budget. Have 290 full-time employees and about 365-385 total employees. Facility maintenance positions are very hard to fill.

Mark Resner, Roosevelt-Custer Regional Council – He is the new administrator for Roosevelt-Custer Regional Council. The council has vacated their previous location at Pulver Hall on the DSU campus and are in the process of a major restructuring due to financial considerations. Hope to increase the presence of the regional council and increase involvement in economic development in the region. Working on a reorganizational plan to present to Governor Burgum on February 7th. (see attached handout)

Ryan Jilek, Stark Development Corporation – Met with the JDA this week. Approved the 2018 budget. Community Development Funds remaining from the 2017 budget have been rolled over into the 2018 budget. Approved \$100,000 to be used for vocational training programs. The funds and programs will run through West River Business Center. In the process of developing the programs. The SBDC has had a good year. In 2017 they had 6 business starts and 25 employees which is on par with 2015 (6 business starts, 10 employees). Over \$500,000 in capital was formed. Provided local match of \$140,000 in funding for the airport to acquire the land necessary for their runway expansion and leveraged approximately \$2,000,000 in state and federal dollars.

Shawn Kessel, City of Dickinson – The City is down three police officers. The task force has lost money the last two years. The overdose issue is increasing. Have three open street operation positions, expanded two positions. Sheri Buck has been hired as US Senator John Hoeven's western representative. Sarah Trustem has been hired as the Dickinson Area Chamber of Commerce executive director. The City Commission has selected three goals to complete over the next five years. They are city sales tax increase designated for safety organizations, downtown vitality and connecting paths and sidewalks throughout the community. Task forces were formed for each goal. The Downtown task force is reviewing RFP's. The Dickinson Public Library purchased the

old Arc building. They are looking at RFP's for their expansion. The City purchased the old Domestic Violence Rape and Crisis Center. The City granted Airport funds to help with their runway expansion project.

Aaron Praus, City of Dickinson – Presented to the group details on the new city-wide recycling plan slated to start October of 2018. The plan will include route restructuring and new equipment purchases. Currently researching a materials recovery facility to contract for the recyclables. The City has a new app that provides residents with trash collection schedules and notifications for when schedules change. (see the attached presentation)

Next meeting will be Wednesday, March 14, 2018 at 2:30 PM, at Consolidated.